Jean Herr

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Art Buyer
Photography Editor
Director of Photography
Advertising, Digital, Marketing &
Magazines

Accomplished producer and brand messaging professional with experience working with some of the most talented photographers and directors in the industry. Background includes visual art content coordination of print and digital, and development of advertising and marketing strategy to support editorial and commercial initiatives.

Extensive experience working in New York City with diverse corporate customers, agencies, and vendors throughout the U.S., UK and Europe. Founding photography editor of three national award-winning magazines: *Real Simple* and *Cottage Living* published by Time, Inc. and *MAXIM* published by Dennis Publishing.

Recognized for effectively aligning artistic interpretation with targeted demographics to support client goals, and working collaboratively with cross-functional teams to bring projects in on time and on budget. Known for the ability to articulate and interpret creative direction and as a valued liaison between clients, brands, and the art community.

Experience

Photographer Selection Directing/Producing New Business Start-up Full Project Management Fee & Usage Negotiations Client Relations Budgeting/Cost Control Talent/Image Licensing Copyright Compliance Studio/Location Shoots Work Flow Efficiencies Team Supervision Celebrity/Model Casting Props/Wardrobe/Makeup Pre/Post Production Image Research Liaison-Still & Video Shoot Digital Asset Management

"Jean's genius is in figuring out how to create photographs that are intimate and direct." – Robert Newman, Design Director; Real Simple, CREATIVE TEAM OF THE YEAR,

ADWEEK MAGAZINE

Career Overview

PACE, Greensboro, NC *Photography Editor, Art Buyer*

2009 - Present

Oversee diverse photo editing projects with primary responsibility for Verizon's instore collateral and in-store signage, plus digital programs that include Fios, Your Guide, The Recapp, e-Guide, and Business Solutions lab.

Recommend and assign photographers and retouchers; negotiate usage fees; oversee estimating, casting, props, and wardrobe process; manage pre-production; post-production editing; and uploading images to Verizon Wireless Brand Portal. Liaison between artist, agency and client.

Provide imagery for Partner agencies – Global Hue for the Hispanic market, Ad Asia for the Asian market, Hill Holiday, Erwin Penland and McCann Erickson for P.O.S.

Budget: Manage photo shoots of \$500,000+

<u>Clients</u>: Verizon Wireless Consumer & Business groups, *Four Seasons* magazine,

blu e-cigarettes, Seminole Players Life magazine (Hard Rock), Hotline

magazine for the Carlson group, and AAA.

Pitches: UPS and Campbell's Soup

Results: Saved Verizon Wireless nearly \$700,000 in photo shoot costs by

negotiating usage with photographers and consolidating shoots across five

partner agencies and divisions.

Cottage Living Magazine, Time, Inc., Birmingham, AL

Director of Photography

2004 – 2008

Managed and assigned all covers, including two special issues, to drive newsstand growth (4%). Developed and directed the magazines' photographic style, managed all photography, oversaw photo budget system, supervised a staff of two, and hired all prop, food, and garden stylists.

Awards: • Henry R. Luce Award Finalist for Cover of the Year, 9/2006

Adweek Magazine Launch of the Year, 2005

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Notable Collaborations

Zbignew Rybcynski, Oscar-Winning Director

Robert Newman, Design Director

Elizabeth Mayhew, Style Director

Jaimey Easler, Executive Design Director

Celebrity Covers

Donna D'Erico Carmen Electra Natasha Henstridge Alyssa Milano Bridget Moynahan Gena Lee Nolin Catherine Zeta Jones

Recent Freelance

Nomad Editions

Two start-up magazines – *Uncorked* and *Hemmings Classic Wheels* - delivered digitally to iPads.

Organized images for initial covers, assembled photography databases and image libraries targeting still-life, lifestyle, travel, and automotive shoots.

Time, Inc.

Rapid prototype magazine projects: Coastal Living Cooking Light Southern Living

Technical Skills

Photoshop Bridge Keynote Microsoft Office Digital Asset Management

Real Simple Magazine, Time Inc., New York, NY

2000 - 2004

Photography Editor

Hired by Carrie Tuhy to develop the magazine's aesthetic. Oversaw the photographic style and production of all covers and pages; collaborated with editors to generate artistic concepts; liaised between the art, photo, production, and editorial staffs; managed promotional material; and nurtured relationships with nationally recognized photographers and their representatives.

Budget: \$1M; supervised a staff of five

Results: Instituted cost-control program saving *Real Simple* \$250,000

Increased newsstand circulation to 1.5M from 400,000

Awards: • Creative Team of the Year, *Adweek Magazine*, 3/2004

- National Magazine Award Finalist, American Society of Magazine Editors, General Excellence, 2003 and 2004
- Nominated for Magazine of the Year, Society of Publication Designers, 2003
- Won several gold, silver, and bronze Society of Publication Designers awards in the photography category, 2002, 2003, 2004
- Recipient of the American Photography Award, 2001

Mutual Funds Magazine, Time Inc., New York, NY

2000

Picture Editor

Established photography department of start-up business magazine, participated in redesign and upgrade of photos, and oversaw relocation from Florida to New York.

New Woman Magazine, Rodale Press, New York, NY 1998 – 1999 Photography Editor

Initially hired to reinvigorate the look of *New Woman*, working closely with existing editor-in-chief and art director. Retained by incoming editor-in-chief to manage the transition and create a signature photographic style during a second complete redesign. Courted top photographers, managed the art budget, and established the new cover look that increased newsstand sales 25% for an average sell-through of 400,000.

MAXIM Magazine, Dennis Publishing, New York, NY Founding Photography Editor

Established the photography department, initiated vendor accounts, including those with photo labs, printers, and international stock agencies. Created organizational procedures for art production, contracted photographers, and secured celebrities for covers. Assigned, produced, and negotiated all fees for shoots. Handled all photo research and online site, including a feature "The 100 Greatest Moments in Sports".

Earlier Positions, New York, NY

1986 - 1996

Photo Researcher – Outline Press (1996); Producer, Fashion Prop Stylist (1990-1996); Photography Assistant, Production, Studio Manager (1986-1990)

Education

Bachelor of Fine Arts, Photography, Ohio University, Athens, OH, 1983

Guest speaker at Ohio University's Visual Communications Day, 2008